



LIFE-SOLVERS

RECRUITMENT MARKETING
& EMPLOYER BRANDING
CONSULTANCY



ENGAGING JOB AD FOR REVOLUT

V3

Useful Resources:

Meaningful Jobs Podcast: <https://rss.com/podcasts/meaningfuljobs/>

Book a free recruitment marketing/employer branding consultation, OR request a free tailor-made, recruitment marketing audio, content (such as recruitment blog posts, podcast scripts etc.), radio ad, candidate landing pages, engaging job-ad:

Schedule Link: <https://calendly.com/lifesolvers/consultation> |

PREPARED FOR :

WWW.THELIFESOLVERSGROUP.COM

Top Global
Corporates

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The Life-solvers Group Limited (www.thelifesolversgroup.com)

Recruitment Marketing & Employer Branding Consultancy

Job Role: Revolut – Account Executive

Our Mission & Why it Matters to You

Are you looking to join a fintech company that's shaking up the industry and giving people more control over their money? Look no further, because Revolut is the place for you! We've been on a mission since 2015 to provide our customers with the best possible products and services for spending, saving, traveling, transferring, investing, and exchanging. And with over 25 million happy customers, we're not slowing down any time soon. We are also in the process of developing a financial super app that allows users to message others about financial matters directly, reducing the stress around talking about money!

How Does Join Our Sales Team Contribute to Our Growth

Our Sales team is at the forefront of acquiring and engaging new customers for Revolut across the globe. We're looking for a driven, passionate individual with a love for fintech and finance to join us as an Enterprise Account Executive. You'll be responsible for executing a sales strategy within your assigned territory, resulting in revenue growth and building our client base with companies that have an annual turnover of £100m+. This will also help us collect more useful data to build the financial super app, allowing us to reduce the stress around talking about money for our users!

What We Are Looking For

Do you have 4+ years of experience in sales or business development in the B2B financial services industry? Do you have a proven track record of selling software or web services to large enterprises? Do you have strong presentation skills and the ability to negotiate with senior executives? If so, we want to hear from you!

Why Is This Role Exciting

In this role, you'll be a product expert on Revolut Business, its market positioning, and the solutions it offers. You'll proactively seek out new clients, build and nurture strong relationships, and align with product teams to drive new business opportunities. Plus, you'll have the opportunity to lead and champion our sales enablement trainings, including our Sales Bootcamp and sophisticated sales training programs.

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Contact Us: info@thelifesolversgroup.com



So, if you're ready to join a fast-growing team and make a real impact, apply now and let's make it happen!